

Cross-Sell Sales Guide 1

3M™ Speedglas™ Welding Helmets + 3M™ Cubitron™ 3 Performance Abrasives

Solutions that are stronger together

For decades, 3M has designed solutions for the metalworking industry. 3M's industrial abrasives are built to withstand grinding on some of the toughest metal substrates, deliver fine finishes, and get you through all the stages in between. In addition, 3M personal protective equipment (PPE) products are available to help protect your people from exposures during the metalworking process, whether they are grinding, finishing or just crossing the factory floor.

See this?	Sell this 3M Solution	Industries
 Welding Helmets +  Angle Grinders, Cutting & Grinding Discs Up to 40% more speed when using these products together to undertake an end-to-end process	 3M™ Speedglas™ G5-03 Pro Welding Helmet  3M™ Speedglas™ G5-01 Welding Helmet with 3M™ Adflo™ Powered Air Purifying Respirator System  3M™ Cubitron™ 3 Performance Abrasives Delivers up to 60% faster sustained cut rate 3X more total material removed vs. 3M™ Cubitron™ II Performance Abrasives	Where to look • Look for sparks! • Metal fabrication • Welding and assembly area Ask about • Productivity, inefficiencies, and bottlenecks • Comfort and workplace hazards • Product longevity Links to sales materials • Wheels brochure, Disc brochure • Welder's Choice brochure • G5-03 brochure • G5-01 brochure • Welders Choice One Pager Additional product info: • Cutting, Grinding, Deburring • G5-03 • G5-01

Potential 3M Solutions

3M™ Speedglas™ G5-03 Pro and G5-01 Welding Helmets

Product	3M SAP ID	3M Part #	3M UPC
3M™ Speedglas G5-03 Pro Welding Helmet 10-0100-30VC, G5VC ADF, 1EA/Case	7100312624	10-0100-30VC	00638060430668
3M™ Speedglas™ G5-03 Pro Welding Helmet 10-0100-30TW, G5TW ADF, 1EA/Case	7100311671	10-0100-30TW	00076308401801
3M™ Speedglas™ G5-01 Heavy-Duty Welding Helmet with 3M™ Adflo™ PAPR Assembly 46-1101-30VC, G5VC ADF, 1 EA/Case	7100349986	46-1101-30VC	00068060858535
3M™ Speedglas™ G5-01 Heavy-Duty Welding Helmet with 3M™ Adflo™ PAPR Assembly 46-1101- 30TW, G5TW ADF, 1 EA/Case	7100349662	46-1101-30TW	00068060858597

3M™ Cubitron™ 3 Performance Abrasives

Product	3M SAP ID	3M Part #	3M UPC
3M™ Cubitron™ 3 Fibre Disc 1182C	Multiple Options	1182C	Multiple Options
3M™ Cubitron™ 3 Fibre Disc 1187C	Multiple Options	1187C	Multiple Options
3M™ Cubitron™ 3 Depressed Center Grinding Wheel	Multiple Options	Multiple Options	Multiple Options
3M™ Cubitron™ 3 Cut & Grind Wheel	Multiple Options	89158	Multiple Options
3M™ Cubitron™ 3 Cut-Off Wheel	Multiple Options	90030-53	Multiple Options

Selecting PPE is the responsibility of the employer and must be based on the work environment, specific hazards, and tasks involved.

Committed to working side by side to help deliver the performance, safety and reliability your customers expect.

Transforming how work gets done.

Many factors beyond 3M's control and uniquely within the user's knowledge and control can affect the use and performance of a 3M product in a particular application. The customer is solely responsible for evaluating the product and determining its suitability for their application, including conducting a workplace hazard assessment and reviewing all applicable regulations and standards (e.g., OSHA, ANSI). Failure to properly evaluate, select, and use a 3M product in accordance with all instructions and with appropriate safety equipment, or to meet all applicable safety regulations, may result in injury, sickness, death, and/or property damage.

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This document shows only a few options of personal protective equipment (PPE) and is not comprehensive. Some environments or situations might require different or additional PPE. Selecting PPE is the responsibility of the employer and must be based on the work environment, specific hazards, and tasks involved. For information on personal protective equipment, please visit 3M.com/workersafety or contact 3M PSD Technical Service at 1-800-243-4630.



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WARNING

These products meet the requirements of certain industrial eye wear standards and with some models certain industrial head protection standards. They do not provide complete head, eye and face protection from severe impact and penetration and are not a substitute for good safety practices and engineering controls. Misuse may result in serious injury or death. For correct use, see supervisor and User Instructions, or call 3M or call 3M PSD Technical Service.

WARNING

This product is designed to help protect the wearer's eyes and face from harmful radiation including visible light, ultra-violet radiation (UV), infra-red radiation (IR), sparks and spatter resulting from welding processes. These products must be used only by qualified persons who are properly trained in their use and maintenance. Misuse may result in permanent eye injury and vision loss. Always wear ANSI Z87.1 compliant safety spectacles in addition to any welding helmet. For correct use, see supervisor and User Instructions, or call 3M PSD Technical Service in U.S.A at 1-800-243-4630 and in Canada at 1-800-267-4414.



WARNING

These respirators help protect against certain airborne contaminants. Before use, the wearer must read and understand the User Instructions provided as a part of the product packaging. A written respiratory protection program must be implemented meeting all the requirements of OSHA 1910.134 including training, testing and medical evaluation. In Canada, CSA standards Z94.4 requirements must be met and/or requirements of the applicable jurisdiction, as appropriate. Improper use may result in injury, illness or death. For correct use, see supervisor or User Instructions, or call 3M PSD Technical Service in USA at 1-800-243-4630 and in Canada at 1-800-267-4414



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